



INTERN (M/F/X) GAME THEORETIC NEGOTIATION MANAGEMENT GERMANY-WIDE

Complex negotiations are not won with tact and goodwill alone, but with a strong concept, precise preparation and constant adaptability. **Negotiating with strategy: Become part of the leading B2B negotiation consultancy in Europe!**

We are the Negotiation Advisory Group GmbH (NAG) and with more than 2,500 successfully completed projects and a negotiated volume of more than 19 billion euros the leading negotiation consultancy in Europe. Every day, our 35 international experts advise our clients - ranging from international corporations to upscale medium-sized businesses - on the optimal execution of critical as well as complex negotiation processes, and the associated organizational transformations.

Our team is our greatest resource and continuously overfulfills customer expectations with its outstanding commitment, flexibility and genuine team play. We trust each other and identify challenges and pain points clearly as well as unambiguously. Thus, we always bring together the best minds to master challenges jointly and solve our clients' demands in a focused and at the same time creative manner. Of course, we want every team member to act proactively as well as independently to meet challenges dynamically. At the same time, however, we take great care to maintain the friendly, family-like character of our company, to celebrate successes together and to develop each team member personally.

That meets your interests and competencies? Wonderful!

Our offer is widely accepted in the market, so that we are continuously looking for suitable additions to our team. The ideal candidate for our vacant position as an intern in game-theoretical negotiation management will support our project teams in the development of negotiation concepts and jointly work out strategies for this. She will also play an important role in the preparation and follow-up of negotiations, prepare company presentations and research necessary data and underlying information independently and carefully. Since we are constantly developing ourselves and our methods, support is also needed here. Last, our intern will provide strong support in the further development of our tools and the subsequent communication of the latest scientific methods towards the business world!

Do you still feel addressed? We are already looking forward to hearing from you!



We are a very diverse team, with most of us having our roots in game or auction theory and behavioural economics. Ideally, our candidate knows these terms at least vaguely and brings in experience from economics, psychology, mathematics or social sciences.

For us, however, what counts most is personality, which is not only a phrase. That is why we attach great importance to our employees being able to think abstractly, quickly comprehend complex issues and draw the right conclusions from them. Since teamplay is absolutely essential for us, our future intern should see her strengths here and should also have a high level of empathy and sensitivity when dealing with customers and colleagues.

If all this is fulfilled, language skills in German and English should be given and experience in professional use of MS Office should not pose an obstacle for our ideal candidate!

You've read this far? We are delighted. Negotiation Advisory Group - Your Match?

We are looking forward to your application! Tell us what makes you tick. Show us what we can expect. Ask us what you want to know: applications@n-advisory.com